

This dispatch is broadcast in nature and is intended for participants (and interested parties) of  
**The Dividend Value Discipline™.**



### Greece - Chris's Take

Greece will end in much the same way as Grease the movie; once the credits begin to roll, life will quickly move on. That is how I expect global investors to respond next week, after the July 5th vote when the Greek people will have their say. Essentially, it is a leave/stay vote on membership within the European Union. In either case, the Greek people will pay a heavy price for weak political leadership and government spending policies that they clearly cannot afford.

Many reading this dispatch are primarily interested in the performance of **The Dividend Value Discipline™**, and most fully-invested accounts closed out the quarter at +4.64% on a year to date basis (YTD). For reference only, the TSX Composite Total Return Index pegged in at +0.42% YTD while the S&P 500 fared better at +1.96% YTD (in local currency), all to the close of business June 30, 2015. Our primary objective remains unchanged: +8% net to you by December 31, 2015, and every year thereafter. I will be out next week with a full edition of The Quarterly Market Commentary.

Back to Greece! From a timeline perspective regarding my "Greek thoughts", here are a few lines from the **January 29th Timely Market Dispatch**: "My read is that, in time, Greece will leave the EU and others will eventually follow suit. Long term, I still don't see the EU surviving, as members will become increasingly fractured and political opportunity will be ripe for the picking, as Prime Minister Tsipras has clearly demonstrated." You can read the full January dispatch [here](#). Then on the June 5th edition of **The Opportunity Update**, I posed the question: "Do you know of anybody who expects Greece to pay back the money they owe? I raise the question because it will surprise no one when Greece defaults (again) and it will surprise very few when they leave the European Union - and yes, ultimately I believe that will be their fate. If there is no surprise, my take is that it won't amount to a hill of beans in terms of a market moving event." You can find more context [here](#).

So...here we are, watching a modern day Greek tragedy unfold and the most important thing I can share with you is this: **despite all the doomsday prognosticators, global investors are not panicking.**

Here is the evidence as of close of business July 1, 2015, in pictures!

**The TED Spread (\$TED)** - effectively measures the corporate credit risk in global financial markets. As per the chart, it has risen modestly, yet it is a mere blip on the radar compared to its Fall 2008 peak of 4.58. A more detailed definition of the term can be found [here](#).



**The LIBOR Index (\$LIBOR)** - effectively measures the world's leading bank-to-bank risk in global credit markets. Yes it has risen and it has already started to drop. Again it remains a blip on the heart monitor compared to its peak of 5.824 prior to the 2008/09 debacle. For more information on how LIBOR works, click [here](#).



**The VIX Index (\$VIX)** - effectively measures how volatile investors expect the S&P 500's stocks (the US's largest public companies) to be over the next 30 days. It is sometimes referred to as the "dumb money indicator" as a high reading can often spell, "opportunity knocks". Yes, it has risen, but sadly (for an opportunist), not by much. It remains well under its October 2014 high of ~31 and is yet another blip compared to its peak of north of 89 during the 2008/09 debacle. For technical details, click [here](#).



### The Bottom Line?

As we watch the slow motion train wreck in Greece unfold, global investors are well prepared for either outcome. The world's leading banks are not panicked, the world's largest companies are not panicked, and investors in said companies are not panicked. Regardless of Sunday's outcome, the level of uncertainty will dramatically decrease going forward. The next big test for the European Union will be the United Kingdom's leave/stay referendum; Prime Minister David Cameron has promised voters their say on EU membership by 2017.

Looking ahead to our summer intentions for **The Dividend Value Discipline™**, our thoughts today are leaning slightly more bullish and we expect to move our allocation in dividend paying stocks back towards the 70% level by fall - The Greece dilemma is in the process of being solved, US employment continues to exceed expectations, and consequently US consumers are showing signs of life. On June 29, we initiated two new positions increasing our exposure to US financials and a US healthcare provider. The names? Watch for our buy notifications next week for full details. You will also be able to read the "whys" in the June 30, 2015 Quarterly Market Commentary, which will be available on our website, <http://www.chrisraper.com>, no later than July 9, 2015.

Yours truly,

Chris Raper, CIM, CFP

Senior Vice President | Portfolio Manager

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